LANCASTER

2019 Florida Buying Show

PLEASE REFER TO THE FRONT OF THE SHOW BOOK FOR SHIPPING INFORMATION

Customer P.O. #'s:
Ship Option A _____
Ship Option B _____

Spiff Earned: $ _____

UP TO 24% SAVINGS

PRIZE GIVEAWAY SPONSOR

Vendor: **White Lightning**
(SW Consumer Brands)

If a date is not listed for Option A or B, the orders will ship when complete

	Product Code	Description	Pk	DC	Dealer Price	Show Price	% Save	Show Spiff	Qty "A"	Qty "B"
	OPEN STOCK									
1		*$1 per case spiff on 3006 Original, Painters Preferred &								
2		Pro Value w/a 30 or more case order								
3	023275300606	30060 10 oz. White 3006 Plastic Cart Original Formula Caulk	12	ALL	1.81	1.47	19%	*		
4	**023275300606**	**30060 10 oz. White 3006 Plastic Cart Original Formula Caulk**	**360**	**ALL**	**1.81**	**1.37**	**24%**	*		
5	023275096509	09650 10 oz. Bright White Pro Value Siliconized Acrylic Latex Caulk	12	JKST	1.50	1.32	12%	*		
6	**023275096509**	**09650 10 oz. Bright White Pro Value Siliconized Acrylic Latex Caulk**	**360**	**JKST**	**1.50**	**1.23**	**18%**	*		
7	023275300101	WL30010 10 oz. White Painters Preferred Acrylic Latex Caulk Plastic Tube	12	FJKS	1.45	1.23	15%	*		
8	**023275300101**	**WL30010 10 oz. White Painters Preferred Acrylic Latex Caulk Plastic Tube**	**360**	**FJKS**	**1.45**	**1.16**	**20%**	*		
9		**$1.25 per case spiff on the below products w/a 30 or more case order								
10		**$1.50 per case spiff on the below products w/a 120 or more case order								
11	023275010109	01010 10 oz. Almond 3006 All Purpose Caulk	12	FJKST	2.54	2.02	20%	**		
12	023275205109	20510 10 oz. Bolt Adhesive Caulk	12	CFJKS	2.81	2.37	16%	**		
13	023275025103	WL02510 10 oz. White Kitchen & Bath Latex Ultra Sealant	12	ALL	3.03	2.42	20%	**		
14	023275505018	WL50512 5 oz. White Tub & Tile Caulk	12	CFJST	2.22	1.77	20%	**		
15	023275605152	WL60512 .5Pt One Step Lightweight Spackling	12	CFJKS	2.40	1.91	21%	**		
16	023275605206	WL60520 Qt One Step Lightweight Spackling	6	CJKS	6.03	4.78	21%	**		
17										
18		***See booth for DROP SHIP show specials***								
19										
20										
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27										

Dealer Copy *- Keep this portion for your records. If PO #'s are used, please make sure they match the #'s on the vendor copy.*

*****You Must be Present at the Show to take Advantage of Show Deals*****

NOT RESPONSIBLE FOR TYPOGRAPHICAL ERRORS IN PRICING OR PRODUCT

Page: 1

Vendor: **White Lightning**
P.O. #'s: Ship Option A _____
Ship Option B _____
Spiff Earned: $_____

Sold To: **2019 FL Buying Show**

Affix Address Label Here

If a date is not listed for Option A or B, the orders will ship when complete

Qty "A"	Qty "B"	Show Spiff	Product Code	Show Price
OPEN STOCK				
*$1 per case spiff on 3006 Original, Painters Preferred &				
Pro Value w/a 30 or more case order				
		*	023275300606	1.47
		*	**023275300606**	**1.37**
		*	023275096509	1.32
		*	**023275096509**	**1.23**
		*	023275300101	1.23
		*	**023275300101**	**1.16**
**$1.25/CS spiff on the below products w/a 30+ CS order				
**$1.50/CS spiff on the below products w/a 120+ CS order				
		**	023275010109	2.02
		**	023275205109	2.37
		**	023275025103	2.42
		**	023275505018	1.77
		**	023275605152	1.91
		**	023275605206	4.78

Show Only Use *- leave this portion w/ vendor rep*

Dealer Signature _____