



2019 FLORIDA BUYING SHOW



Vendor: **Thermwell (Frost King)**

PLEASE REFER TO THE FRONT OF THE SHOW BOOK FOR SHIPPING INFORMATION



Customer P.O. #'s: _____
 Ship Option A _____
 Ship Option B _____
 Spiff Earned: \$ _____

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| Product Code | Description | Pk | DC | Dealer Price | Show Price | % Save | Show Spiff | Qty "A" | Qty "B" |
|-------------------|---|----|----|--------------|------------|--------|------------|---------|---------|
| OPEN STOCK | | | | | | | | | |
| 1 | Air Conditioner Parts & Accessories | | | | | | | | |
| 2 | 077578051734 ACB80H F.K. A/C Support Bracket 80Lbs | 6 | J | 29.74 | 22.88 | 23% | | | |
| 3 | 077578051741 ACB160H F.K. A/C Support Bracket 160Lbs | 6 | J | 35.15 | 27.05 | 23% | | | |
| 4 | 077578051185 AC18H F.K. 21"H A/C Side Panel Pair | 12 | J | 10.19 | 8.78 | 14% | | | |
| 5 | 077578053172 ACC24 F. K. 24" x 24" A/C Accessory Drip Cushion | 12 | J | 12.27 | 10.56 | 14% | | | |
| 6 | 077578030418 AC42H F.K. 1-1/4" x 42" A/C Foam Strip | 12 | J | 0.89 | 0.69 | 22% | | | |
| 7 | 077578030401 AC43H F.K. 2-1/4" x 42" A/C Foam Strip | 18 | J | 1.82 | 1.41 | 23% | | | |
| 8 | 077578030517 F1524 F.K. 15" x 24" A/C Foam Filter | 24 | J | 0.80 | 0.69 | 14% | | | |
| 9 | Frost King Foam Tape | | | | | | | | |
| 10 | 077578012018 L341H F.K. 3/8" x 17' White Foam Tape | 24 | J | 0.97 | 0.84 | 13% | | | |
| 11 | 077578012025 L342H F.K. 3/4" x 17' White Foam Tape | 24 | J | 1.52 | 1.31 | 14% | | | |
| 12 | 077578012032 L343 F.K. 1" x 17' White Foam Tape | 24 | J | 2.60 | 2.24 | 14% | | | |
| 13 | 077578012049 L344H F.K. 1-1/2" x 17' White Foam Tape | 12 | J | 3.62 | 3.11 | 14% | | | |
| 14 | 077578012223 R534H F.K. 3/4" x 5/16" x 10' Black Foam Tape | 24 | J | 1.82 | 1.56 | 14% | | | |
| 15 | 077578012216 R538H F.K. 3/8" x 5/16" x 10' Black Foam Tape | 24 | J | 1.09 | 0.94 | 14% | | | |
| 16 | 077578012247 R734H F.K. 3/4" x 7/16" x 10' Black Foam Tape | 24 | J | 2.31 | 1.99 | 14% | | | |
| 17 | 077578012230 R738H F.K. 3/8" x 7/16" x 10' Black Foam Tape | 24 | J | 1.63 | 1.40 | 14% | | | |
| 18 | Marvin Adjustable Window Screens | | | | | | | | |
| 19 | 077578055428 AWS1025 10 x 25 Adj Window Screen | 12 | J | 3.79 | 3.26 | 14% | | | |
| 20 | 077578055442 AWS1037 10" x 37" Adj Window Screen | 12 | J | 4.33 | 3.73 | 14% | | | |
| 21 | 077578055459 AWS1045 10" x 45" Adj Window Screen | 12 | J | 5.07 | 4.36 | 14% | | | |
| 22 | 077578055596 AWS1207 10" x 37" Adj Louverd Scree | 12 | J | 7.58 | 6.53 | 14% | | | |
| 23 | 077578055473 AWS1537 15" x 37" Adj Window Screen | 12 | J | 5.52 | 4.51 | 18% | | | |
| 24 | 077578055480 AWS1545 15" x 45" Adj Window Screen | 12 | J | 5.90 | 5.08 | 14% | | | |
| 25 | 077578055503 AWS1837 18" x 37" Adj Window Screen | 12 | J | 5.72 | 4.68 | 18% | | | |
| 26 | 077578055510 AWS1845 18" x 45" Adj Window Screen | 12 | J | 6.64 | 5.71 | 14% | | | |
| 27 | 077578055534 AWS2437 24" x 37" Adj Window Screen | 12 | J | 7.27 | 6.26 | 14% | | | |

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| OPEN STOCK | | | | |
| Air Conditioner Parts & Accessories | | | | |
| | | | 077578051734 | 22.88 |
| | | | 077578051741 | 27.05 |
| | | | 077578051185 | 8.78 |
| | | | 077578053172 | 10.56 |
| | | | 077578030418 | 0.69 |
| | | | 077578030401 | 1.41 |
| | | | 077578030517 | 0.69 |
| Frost King Foam Tape | | | | |
| | | | 077578012018 | 0.84 |
| | | | 077578012025 | 1.31 |
| | | | 077578012032 | 2.24 |
| | | | 077578012049 | 3.11 |
| | | | 077578012223 | 1.56 |
| | | | 077578012216 | 0.94 |
| | | | 077578012247 | 1.99 |
| | | | 077578012230 | 1.40 |
| Marvin Adjustable Window Screens | | | | |
| | | | 077578055428 | 3.26 |
| | | | 077578055442 | 3.73 |
| | | | 077578055459 | 4.36 |
| | | | 077578055596 | 6.53 |
| | | | 077578055473 | 4.51 |
| | | | 077578055480 | 5.08 |
| | | | 077578055503 | 4.68 |
| | | | 077578055510 | 5.71 |
| | | | 077578055534 | 6.26 |

Dealer Copy - Keep this portion for your records. If PO #'s are used, please make sure they match the #'s on the vendor copy.

Show Only Use - leave this portion w/ vendor rep

*****You Must be Present at the Show to take Advantage of Show Deals*****

NOT RESPONSIBLE FOR TYPOGRAPHICAL ERRORS IN PRICING OR PRODUCT

Dealer Signature _____

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| OPEN STOCK | | | | |
| | | | 077578055541 | 7.39 |
| Frost King Door Bottoms | | | | |
| | | | 077578013404 | 2.11 |
| | | | 077578013817 | 2.95 |
| | | | 077578013831 | 3.21 |
| | | | 077578013596 | 1.64 |
| | | | 077578013626 | 1.64 |
| | | | 077578013824 | 3.21 |
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|--|--------------|--|----|----|--------------|------------|--------|------------|---------|---------|
| OPEN STOCK | | | | | | | | | | |
| 28 | 077578055541 | AWS2445 24" x 45" Adj Window Screen | 12 | J | 8.58 | 7.39 | 14% | | | |
| 29 | | Frost King Door Bottoms | | | | | | | | |
| 30 | 077578013404 | A54/36H F.K. 1-1/4" x 36 Aluminum Door Bottom | 24 | J | 2.45 | 2.11 | 14% | | | |
| 31 | 077578013817 | A59/36H F.K. 1-5/8" x 36" Aluminum Door Bottom | 24 | J | 3.43 | 2.95 | 14% | | | |
| 32 | 077578013831 | B59/36H F.K. 1-5/8" x 36" Bronze Door Bottom | 24 | J | 3.73 | 3.21 | 14% | | | |
| 33 | 077578013596 | DS101Bh F.K. 36" Brown Self-Stick Door Bottom | 24 | J | 1.90 | 1.64 | 14% | | | |
| 34 | 077578013626 | DS101Wh F.K. 36" White Self-Stick Door Bottom | 24 | J | 1.90 | 1.64 | 14% | | | |
| 35 | 077578013824 | W59/36H F.K. 36" White Door Bottom | 24 | J | 3.73 | 3.21 | 14% | | | |
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