



# LANCASTER

## 2019 FLORIDA BUYING SHOW

Vendor: **Saman**

**PLEASE REFER TO THE FRONT  
OF THE SHOW BOOK FOR  
SHIPPING INFORMATION**



Page: 1  
Customer P.O. #'s: \_\_\_\_\_  
Ship Option A \_\_\_\_\_  
Ship Option B \_\_\_\_\_  
Spiff Earned: \$ \_\_\_\_\_

Page: 1  
Vendor: **Saman**  
P.O. #'s: Ship Option A \_\_\_\_\_  
Ship Option B \_\_\_\_\_  
Spiff Earned: \$ \_\_\_\_\_

Sold To: **2019 FL Buying Show**  
  
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If a date is not listed for Option A or B, the orders will ship when complete

	Product Code	Description	Pk	DC	Dealer Price	Show Price	% Save	Show Spiff	Qty "A"	Qty "B"
<b>OPEN STOCK</b>										
1	627720120001	TEW-000-12 12 oz. Neutral Base Water Based Stain	12	CJ	6.81	5.79	15%			
2	627720200048	TEW-000-1G Neutral Base Water Based Stain	2	C	42.71	36.30	15%			
3	627720200031	TEW-000-32 Neutral Base Water Based Stain	12	C	12.51	10.63	15%			
4	627720120100	TEW-010-12 354ml (12 oz.) Whole Wheat Tew Water Based Stain	12	CJK	6.81	5.79	15%			
5	627720240105	TEW-010-1G 1G Whole Wheat Water Based Stain	2	CJ	42.71	36.30	15%			
6	627720212102	TEW-010-32 946ml (32 oz.) Whole Wheat Tew Water Based Stain	12	CJK	12.51	10.63	15%			
7	627720120117	TEW-011-12 354ml (12 oz.) Castle Stone Tew Water Based Stain	12	CJK	6.81	5.79	15%			
8	627720240115	TEW-011-1G 1G Castle Stone Water Based Stain	2	CJ	42.71	36.30	15%			
9	627720212119	TEW-011-32 946ml (32 oz.) Castle Stone Tew Water Based Stain	12	CJK	12.51	10.63	15%			
10	627720120124	TEW-012-12 354ml (12 oz.) Clay Tew Water Based Stain	12	CJK	6.81	5.79	15%			
11	627720240129	TEW-012-1G 1G Clay Water Based Stain	2	CJ	42.71	36.30	15%			
12	627720212126	TEW-012-32 946ml (32 oz.) Clay Tew Water Based Stain	12	CJK	12.51	10.63	15%			
13	627720120131	TEW-013-12 354ml (12 oz.) Iron Earth Tew Water Based Stain	12	CJK	6.81	5.79	15%			
14	627720240136	TEW-013-1G 1G Iron Earth Water Based Stain	2	CJ	42.71	36.30	15%			
15	627720212133	TEW-013-32 946ml (32 oz.) Iron Earth Tew Water Based Stain	12	CJK	12.51	10.63	15%			
16	627720120995	TEW-099-12 12 oz. Urban Grey Water Based Stain	12	CJ	6.81	5.79	15%			
17	627720240990	TEW-099-1G Urban Grey Tew Water Based Stain	2	C	42.71	36.30	15%			
18	627720204992	TEW-099-32 Qt Urban Grey Tew Water Based Stain	12	CJ	12.51	10.63	15%			
19	627720121008	TEW-100-12 12 oz. Raspberry Water Based Stain	12	CJ	6.81	5.79	15%			
20	627720241003	TEW-100-1G 1G Raspberry Water Based Stain	2	CJ	42.71	36.30	15%			
21	627720204008	TEW-100-32 Qt Raspberry Water Based Stain	12	CJ	12.51	10.63	15%			
22	627720121015	TEW-101-12 12 oz. Mauve Water Based Stain	12	CJ	6.81	5.79	15%			
23	627720241010	TEW-101-1G 1G Mauve Water Based Stain	2	CJ	42.71	36.30	15%			
24	627720204015	TEW-101-32 Qt Mauve Water Based Stain	12	CJ	12.51	10.63	15%			
25	627720121022	TEW-102-12 12 oz. Turquoise Water Based Stain	12	CJ	6.81	5.79	15%			
26	627720241027	TEW-102-1G 1G Turquoise Water Based Stain Stain	2	CJ	42.71	36.30	15%			
27	627720204022	TEW-102-32 Qt Turquoise Water Based Stain	12	CJ	12.51	10.63	15%			

**Dealer Copy - Keep this portion for your records. If PO #'s are used, please make sure they match the #'s on the vendor copy.**

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<b>OPEN STOCK</b>				
			627720120001	5.79
			627720200048	36.30
			627720200031	10.63
			627720120100	5.79
			627720240105	36.30
			627720212102	10.63
			627720120117	5.79
			627720240115	36.30
			627720212119	10.63
			627720120124	5.79
			627720240129	36.30
			627720212126	10.63
			627720120131	5.79
			627720240136	36.30
			627720212133	10.63
			627720120995	5.79
			627720240990	36.30
			627720204992	10.63
			627720121008	5.79
			627720241003	36.30
			627720204008	10.63
			627720121015	5.79
			627720241010	36.30
			627720204015	10.63
			627720121022	5.79
			627720241027	36.30
			627720204022	10.63

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Dealer Signature \_\_\_\_\_

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<b>OPEN STOCK</b>				
			627720121039	5.79
			627720241034	36.30
			627720204039	10.63
			627720121046	5.79
			627720241041	36.30
			627720204046	10.63
			627720121053	5.79
			627720241058	36.30
			627720888857	10.63
			627720121060	5.79
			627720241065	36.30
			627720204060	10.63
			627720121077	5.79
			627720241072	36.30
			627720204077	10.63
			627720121084	5.79
			627720241089	36.30
			627720888888	10.63
			627720121091	5.79
			627720241096	36.30
			627720888895	10.63
			627720121107	5.79
			627720241102	36.30
			627720204107	10.63
			627720121114	5.79
			627720241119	36.30
			627720204114	10.63

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Product Code	Description	Pk	DC	Dealer Price	Show Price	% Save	Show Spiff	Qty "A"	Qty "B"
<b>OPEN STOCK</b>									
28	627720121039 TEW-103-12 12 oz. Emerald Water Based Stain	12	CJ	6.81	5.79	15%			
29	627720241034 TEW-103-1G 1G Emerald Water Based Stain	2	CJ	42.71	36.30	15%			
30	627720204039 TEW-103-32 Qt Emerald Water Based Stain	12	CJ	12.51	10.63	15%			
31	627720121046 TEW-104-12 12 oz. Forest Water Based Stain	12	CJ	6.81	5.79	15%			
32	627720241041 TEW-104-1G 1G Forest Water Based Stain	2	CJ	42.71	36.30	15%			
33	627720204046 TEW-104-32 Qt Forest Water Based Stain	12	CJ	12.51	10.63	15%			
34	627720121053 TEW-105-12 354ml (12 oz.) Mahogany Tew Water Based Stain	12	CJK	6.81	5.79	15%			
35	627720241058 TEW-105-1G Mahogany Tew Water Based Stain	2	C	42.71	36.30	15%			
36	627720888857 TEW-105-32 946ml (32 oz.) Mahogany Tew Water Based Stain	12	CJK	12.51	10.63	15%			
37	627720121060 TEW-106-12 12 oz. Azure Water Based Stain	12	CJ	6.81	5.79	15%			
38	627720241065 TEW-106-1G 1G Azure Water Based Stain	2	CJ	42.71	36.30	15%			
39	627720204060 TEW-106-32 Qt Azure Water Based Stain	12	CJ	12.51	10.63	15%			
40	627720121077 TEW-107-12 12 oz. Eggplant Water Based Stain	12	CJ	6.81	5.79	15%			
41	627720241072 TEW-107-1G 1G Eggplant Water Based Stain	2	CJ	42.71	36.30	15%			
42	627720204077 TEW-107-32 Qt Eggplant Water Based Stain	12	CJ	12.51	10.63	15%			
43	627720121084 TEW-108-12 354ml (12 oz.) Black Tew Water Based Stain	12	CJK	6.81	5.79	15%			
44	627720241089 TEW-108-1G Black Water Based Stain	2	C	42.71	36.30	15%			
45	627720888888 TEW-108-32 946ml (32 oz.) Black Tew Water Based Stain	12	CJK	12.51	10.63	15%			
46	627720121091 TEW-109-12 354ml (12 oz.) Walnut Tew Water Based Stain	12	CJK	6.81	5.79	15%			
47	627720241096 TEW-109-1G 1G Walnut Water Based Stain	2	CJ	42.71	36.30	15%			
48	627720888895 TEW-109-32 946ml (32 oz.) Walnut Tew Water Based Stain	12	CJK	12.51	10.63	15%			
49	627720121107 TEW-110-12 12 oz. Brandy Water Based Stain	12	CJ	6.81	5.79	15%			
50	627720241102 TEW-110-1G 1G Brandy Water Based Stain	2	CJ	42.71	36.30	15%			
51	627720204107 TEW-110-32 Qt Brandy Water Based Stain	12	CJ	12.51	10.63	15%			
52	627720121114 TEW-111-12 354ml (12 oz.) Golden Wheat Tew Water Based Stain	12	CJK	6.81	5.79	15%			
53	627720241119 TEW-111-1G 1G Golden Wheat Water Based Stain	2	CJ	42.71	36.30	15%			
54	627720204114 TEW-111-32 946ml (32 oz.) Golden Wheat Tew Water Based Stain	12	CJK	12.51	10.63	15%			

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<b>OPEN STOCK</b>									
55	627720121121 TEW-112-12 354ml (12 oz.) Dark Oak Tew Water Based Stain	12	CJK	6.81	5.79	15%			
56	627720241126 TEW-112-1G 1G Dark Oak Water Based Stain	2	CJ	42.71	36.30	15%			
57	627720204121 TEW-112-32 946ml (32 oz.) Dark Oak Tew Water Based Stain	12	CJK	12.51	10.63	15%			
58	627720121138 TEW-113-12 354ml (12 oz.) Cherry Tew Water Based Stain	12	CJK	6.81	5.79	15%			
59	627720241133 TEW-113-1G Cherry Water Based Stain	2	C	42.71	36.30	15%			
60	627720204138 TEW-113-32 946ml (32 oz.) Cherry Tew Water Based Stain	12	CJK	12.51	10.63	15%			
61	627720121145 TEW-114-12 12 oz. Lime Water Based Stain	12	CJ	6.81	5.79	15%			
62	627720241140 TEW-114-1G 1G Lime Water Based Stain	2	CJ	42.71	36.30	15%			
63	627720204145 TEW-114-32 Qt Lime Water Based Stain	12	CJ	12.51	10.63	15%			
64	627720121152 TEW-115-12 12 oz. Paprika Water Based Stain	12	CJ	6.81	5.79	15%			
65	627720241157 TEW-115-1G 1G Paprika Water Based Stain	2	CJ	42.71	36.30	15%			
66	627720204152 TEW-115-32 Qt Paprika Water Based Stain	12	CJ	12.51	10.63	15%			
67	627720121169 TEW-116-12 354ml (12 oz.) Whitewash Tew Water Based Stain	12	CJK	6.81	5.79	15%			
68	627720241164 TEW-116-1G Whitewash Water Based Stain	2	C	42.71	36.30	15%			
69	627720204169 TEW-116-32 946ml (32 oz.) Whitewash Tew Water Based Stain	12	CJK	12.51	10.63	15%			
70	627720121176 TEW-117-12 12 oz. Chamois Water Based Stain	12	CJ	6.81	5.79	15%			
71	627720241171 TEW-117-1G Chamios Water Based Stain	2	C	42.71	36.30	15%			
72	627720204176 TEW-117-32 Qt Chamois Water Based Stain	12	CJ	12.51	10.63	15%			
73	627720121183 TEW-118-12 12 oz. Navy Water Based Stain	12	CJ	6.81	5.79	15%			
74	627720241188 TEW-118-1G 1G Navy Water Based Stain	2	CJ	42.71	36.30	15%			
75	627720204183 TEW-118-32 Qt Navy Water Based Stain	12	CJ	12.51	10.63	15%			
76	627720121190 TEW-119-12 354ml (12 oz.) Chocolate Tew Water Based Stain	12	CJK	6.81	5.79	15%			
77	627720241195 TEW-119-1G Chocolate Water Based Stain	2	C	42.71	36.30	15%			
78	627720204190 TEW-119-32 946ml (32 oz.) Chocolate Tew Water Based Stain	12	CJK	12.51	10.63	15%			
79	627720121206 TEW-120-12 354ml (12 oz.) Dark Walnut Tew Water Based Stain	12	CJK	6.81	5.79	15%			
80	627720241201 TEW-120-1G Dark Walnut Water Based Stain	2	C	42.71	36.30	15%			
81	627720204206 TEW-120-32 946ml (32 oz.) Dark Walnut Tew Water Based Stain	12	CJK	12.51	10.63	15%			

Qty "A"	Qty "B"	Show Spiff	Product Code	Show Price
<b>OPEN STOCK</b>				
			627720121121	5.79
			627720241126	36.30
			627720204121	10.63
			627720121138	5.79
			627720241133	36.30
			627720204138	10.63
			627720121145	5.79
			627720241140	36.30
			627720204145	10.63
			627720121152	5.79
			627720241157	36.30
			627720204152	10.63
			627720121169	5.79
			627720241164	36.30
			627720204169	10.63
			627720121176	5.79
			627720241171	36.30
			627720204176	10.63
			627720121183	5.79
			627720241188	36.30
			627720204183	10.63
			627720121190	5.79
			627720241195	36.30
			627720204190	10.63
			627720121206	5.79
			627720241201	36.30
			627720204206	10.63

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<b>OPEN STOCK</b>				
			627720121213	5.79
			627720241218	36.30
			627720204213	10.63
			627720121220	5.79
			627720241225	36.30
			627720204220	10.63
			627720122012	5.79
			627720242017	36.30
			627720224013	10.63
			627720121029	5.79
			627720242024	36.30
			627720224020	10.63
			627720122036	5.79
			627720242031	36.30
			627720224037	10.63
			627720122043	5.79
			627720242048	36.30
			627720224044	10.63
			627720122050	5.79
			627720242055	36.30
			627720224051	10.63
			627720122067	5.79
			627720242062	36.30
			627720224068	10.63
			627720122074	5.79
			627720242079	36.30
			627720224075	10.63

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<b>OPEN STOCK</b>									
82	627720121213 TEW-121-12 354ml (12 oz.) American Walnut Tew Water Based Stain	12	CJK	6.81	5.79	15%			
83	627720241218 TEW-121-1G 1G American Walnut Water Based Stain	2	CJ	42.71	36.30	15%			
84	627720204213 TEW-121-32 946Ml (32 oz.) American Walnut Tew Water Based Stain	12	CJK	12.51	10.63	15%			
85	627720121220 TEW-122-12 12 oz. Rosewood Water Based Stain	12	CJ	6.81	5.79	15%			
86	627720241225 TEW-122-1G 1G Rosewood Water Based Stain	2	CJ	42.71	36.30	15%			
87	627720204220 TEW-122-32 Qt Rosewood Water Based Stain	12	CJ	12.51	10.63	15%			
88	627720122012 TEW-201-12 12 oz. Olive Water Based Stain	12	CJ	6.81	5.79	15%			
89	627720242017 TEW-201-1G 1G Olive Water Based Stain	2	CJ	42.71	36.30	15%			
90	627720224013 TEW-201-32 Qt Water Based Stain	12	CJ	12.51	10.63	15%			
91	627720121029 TEW-202-12 12 oz. Water Based Stain	12	CJ	6.81	5.79	15%			
92	627720242024 TEW-202-1G 1G Cappuccino Water Based Stain Stain	2	CJ	42.71	36.30	15%			
93	627720224020 TEW-202-32 Qt Water Based Stain	12	CJ	12.51	10.63	15%			
94	627720122036 TEW-203-12 12 oz. Sesame Tew Water Based Stain	12	CJ	6.81	5.79	15%			
95	627720242031 TEW-203-1G Sesame Water Based Stain	2	CJ	42.71	36.30	15%			
96	627720224037 TEW-203-32 Qt Water Based Stain	12	CJ	12.51	10.63	15%			
97	627720122043 TEW-204-12 354ml (12 oz.) Hop Tew Water Based Stain	12	CJK	6.81	5.79	15%			
98	627720242048 TEW-204-1G 1G Hop Water Based Stain	2	C	42.71	36.30	15%			
99	627720224044 TEW-204-32 946ml (32 oz.) Hop Tew Water Based Stain	12	CJK	12.51	10.63	15%			
100	627720122050 TEW-205-12 354ml (12 oz.) Colonial Tew Water Based Stain	12	CJK	6.81	5.79	15%			
101	627720242055 TEW-205-1G 1G Colonial Water Based Stain	2	CJ	42.71	36.30	15%			
102	627720224051 TEW-205-32 946ml (32 oz.) Colonial Tew Water Based Stain	12	CJK	12.51	10.63	15%			
103	627720122067 TEW-206-12 354ml (12 oz.) Ameretto Tew Water Based Stain	12	CJK	6.81	5.79	15%			
104	627720242062 TEW-206-1G 1G Amaretto Water Based Stain	2	CJ	42.71	36.30	15%			
105	627720224068 TEW-206-32 946ml (32 oz.) Ameretto Tew Water Based Stain	12	CJK	12.51	10.63	15%			
106	627720122074 TEW-207-12 354ml (12 oz.) Cognac Tew Water Based Stain	12	CJK	6.81	5.79	15%			
107	627720242079 TEW-207-1G Cognac Water Based Stain	2	C	42.71	36.30	15%			
108	627720224075 TEW-207-32 946ml (32 oz.) Cognac Tew Water Based Stain	12	CJK	12.51	10.63	15%			

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<b>OPEN STOCK</b>										
109	627720122081	TEW-208-12 354ml (12 oz.) Spice Tew Water Based Stain	12	CJK	6.81	5.79	15%			
110	627720242086	TEW-208-1G 1G Spice Water Based Stain	2	CJ	42.71	36.30	15%			
111	627720224082	TEW-208-32 946ml (32 oz.) Spice Tew Water Based Stain	12	CJK	12.51	10.63	15%			
112	627720122098	TEW-209-12 12 oz. Water Based Stain	12	CJ	6.81	5.79	15%			
113	627720242093	TEW-209-1G 1G Prune Water Based Stain	2	J	42.71	36.30	15%			
114	627720224099	TEW-209-32 32 oz. Water Based Stain	12	CJ	12.51	10.63	15%			
115	627720122104	TEW-210-12 354ml (12 oz.) Canadian Maple Tew Water Based Stain	12	CJK	6.81	5.79	15%			
116	627720242109	TEW-210-1G 1G Canadian Maple Water Based Stain	2	CJ	42.71	36.30	15%			
117	627720224105	TEW-210-32 946ml (32 oz.) Canadian Maple Tew Water Based Stain	12	CJK	13.26	11.27	15%			
118	627720122111	TEW-211-12 354ml (12 oz.) Medium Brown Tew Water Based Stain	12	CJK	6.81	5.79	15%			
119	627720242116	TEW-211-1G Medium Brown Water Based Stain	2	C	42.71	36.30	15%			
120	627720224112	TEW-211-32 946ml (32 oz.) Medium Brown Tew Water Based Stain	12	CJK	12.51	10.63	15%			
121	627720122128	TEW-212-12 354ml (12 oz.) Antique Walnut Tew Water Based Stain	12	CJK	6.81	5.79	15%			
122	627720242123	TEW-212-1G 1G Antique Walnut Water Based Stain	2	CJ	42.71	36.30	15%			
123	627720224129	TEW-212-32 946ml (32 oz.) Antique Walnut Tew Water Based Stain	12	CJK	12.51	10.63	15%			
124										
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135										
<b>Dealer Copy - Keep this portion for your records. If PO #'s are used, please make sure they match the #'s on the vendor copy.</b>										

\*\*\*\*\*You Must be Present at the Show to take Advantage of Show Deals\*\*\*\*\*  
 NOT RESPONSIBLE FOR TYPOGRAPHICAL ERRORS IN PRICING OR PRODUCT

Vendor: **Saman**  
 P.O. #'s: Ship Option A \_\_\_\_\_  
 Ship Option B \_\_\_\_\_  
 Spiff Earned: \$ \_\_\_\_\_

Sold To: **2019 FL Buying Show**

*Affix Address Label Here*

If a date is not listed for Option A or B, the orders will ship when complete

Qty "A"	Qty "B"	Show Spiff	Product Code	Show Price
<b>OPEN STOCK</b>				
			627720122081	5.79
			627720242086	36.30
			627720224082	10.63
			627720122098	5.79
			627720242093	36.30
			627720224099	10.63
			627720122104	5.79
			627720242109	36.30
			627720224105	11.27
			627720122111	5.79
			627720242116	36.30
			627720224112	10.63
			627720122128	5.79
			627720242123	36.30
			627720224129	10.63
<b>Show Only Use - leave this portion w/ vendor rep</b>				

Dealer Signature \_\_\_\_\_